

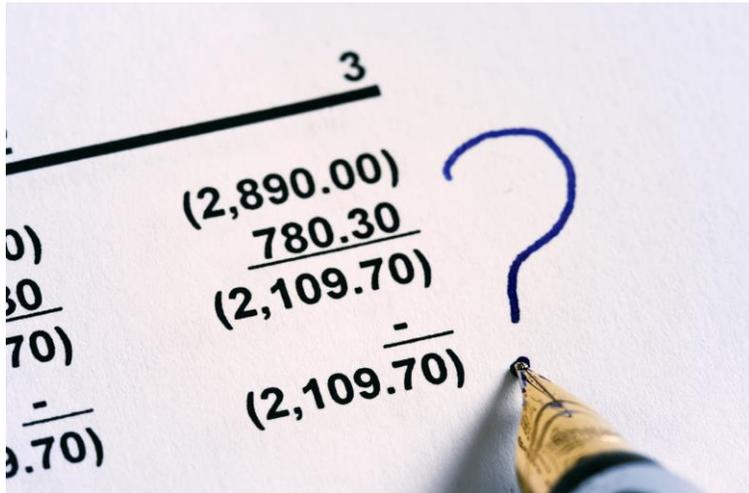
NL Continuing Legal Education

PO Box 1028, St. John's, NL A1C 5M3

Tel: (709) 758-0817; Fax (709) 722-8902

Email: cle@lawsociety.nf.ca

In conjunction with Seminar Partners Inc.



Understanding and Effectively Using Financial Statements for Lawyers

Monday, June 2, 2014

9:00 am – 12:00 pm

3rd Floor, Law Society Building
196-198 Water Street, St. John's, NL

Who Should Attend

All lawyers who use financial and accounting information in their practices, including corporate/commercial lawyers, family law lawyers, corporate counsel, bankruptcy lawyers etc. This practical half-day course will benefit both litigators and transactional lawyers, those with limited experience with financial statements, and those with more experience seeking to refresh their knowledge.

About the Program

Having a basic knowledge of financial statements is crucial for every well-rounded lawyer. The more you understand about financial statements, the better you'll be able to counsel clients with confidence, and use your financial understanding to your client's advantage during negotiations or litigation. Attend this course and learn the fundamentals needed to understand and interpret financial statements encountered in day-to-day business, family or estates law, or general civil litigation practice. Developing a working knowledge of financial statements will also help sole practitioners and smaller law firms better understand their own financial performance, and better manage their practices.

Program Schedule

8:30 *Registration*

9:00 **Welcome and Introduction**

9:10 **Foundations of Modern Accounting and the Basic Equation of Finance**

9:25 **Financial Statements**

- Balance sheets
- Income and cash flow statements
- Notes to financial statements

10:25 *Break*

10:40 **Financial Statements (cont'd)**

- Notes to financial statements
- State of equity and other comprehensive income
- Management discussion and analysis
- Auditor's report

11:40 **Introduction to Key Ratios and Analysis of Financial Statements**

- Evaluation tools to get "behind the numbers": growth, liquidity, solvency and profitability

11:55 **Wrap up and Program Evaluation**

Here's what lawyers have said about Joe Novello's financial literacy programs:

- *“Very impressed with Joe's financial acumen and his ability to share that knowledge with non-financial people.”*
- *“What a great program. Joe was entertaining and totally committed.”*
- *“Really good...Explanations and examples made the materials easy to understand.”*
- *“Great presenter...covered the material very effectively.”*
- *“Excellent speaker and materials. Useful far beyond the practice of law.”*

Meet Your Presenter



Joe Novello began his career in accounting and management consulting at Ernst & Young in New York City. He obtained his CPA license in New York and his MBA in Finance from New York

University. Joe's wealth of experience was gained from working with American and international Fortune 500 companies as Controller, CFO and in other positions. Since founding the Financial Training Organization in 2010, Joe has presented his finance programs to hundreds of lawyers in 13 U.S. states. His goal is to share an easy-to-understand approach that will make dealing with a client's financial matters more manageable. He brings his real world experience to his programs and offers his candid opinions on key issues. Program participants consistently rate him as exceeding expectations.

Yes, please register me for Financial Statements for Lawyers – Monday, June 2, 2014

Four ways to Register - Registration deadline is Friday, May 30, 2014

By Mail:

NL Continuing Legal Education
P.O. Box 1028
St. John's, NL A1C 5M3

By Fax or Telephone

(709) 722-8902 Fax
(709) 758-0817 Tel

By E-mail:

cle@lawsociety.nf.ca

Seminar Fee is non-refundable after May 16, 2014. Alternates may attend.

Registration Form: Please register me for the *Financial Statements for Lawyers* scheduled for **Monday, June 2, 2014** at 9:00 am – 12:00 pm at the Law Society Building, 3rd Floor, 196-198 Water Street.

Name: _____

Firm/Telephone: _____

*** Special discount for first thirty (30) registrants: \$ 132.74 + 17.26 (HST) = \$ 150.00**

Regular Registration Fees:

Register before Friday, May 16, 2014: \$ 163.72 + 21.28 (HST) = \$ 185.00

Register after Friday, May 16, 2014: \$ 194.69 + 25.31 (HST) = \$ 220.00

(Registration Fee includes seminar, materials and refreshments) HST # R108086463